

# **Job Description**

## **European Procurement Category Manager**

### **(Warehouse, Distribution & Pallets)**

**Ref. N°16-754-IN-R03**

#### **□ Our Client**

Being one of the world leaders in the food industry, our client is a multinational group, which operates all over the world. Its products are recognized for their unique taste, quality and variety of products. The headquarters is currently looking to hire a change agent who specializes in Supply Chain Management. As our client's future **European Procurement Category Manager**, you will be offered with the opportunity to be part of a great team and to initiate multiple projects within the Procurement & Supply Chain department. This opportunity is waiting for you, so discover why you may be the talent our client is looking for.

#### **You will report to**

- Procurement Supply Chain Category Manager

#### **Your scope and main responsibilities include the following:**

- Management and continuous development of 3 category Buyers
- Management of a Spend of approx. 200 million euro in selected categories (such as **transports, warehouses, freight forwarders, pallets**, etc.) with approx. 300 suppliers in Europe (European Community)
- Definition/optimization and implementation of effective Category strategies in close coordination with internal stakeholders and Purchasing peers in related roles and regions (approx. 20-30 main Interfaces, mostly in regions)
- Procurement planning and budgeting within the framework of a 5 years strategic plan (PS5)
- Supplier sourcing and qualification
- Negotiation and elaboration of contracts
- Performance and risk monitoring, management and optimization of agreements and suppliers
- Active contribution to the on-going Purchasing transformation program
- Improvement of Purchasing best practices and standing with stakeholders

#### **You will need the following skills to be successful in this role:**

- Leadership (ability to influence and drive without hierarchical leverage)
- Ability to build solid relationships with stakeholders of different levels and cultures
- Communication (listening and understanding, presentation)
- Capacity of analysis (macro and micro)
- Creativity and solution finding, results orientation
- Initiative, dynamic and proactive
- Good negotiation skills
- Agility and flexibility
- Strong personal values and ethics

**The following experience & qualifications will be required among your track record:**

- 5-8 years of Purchasing experience, in same or similar field of categories
- Ideally a comprehensive Purchasing training (Master, 3rd cycle or equivalent)
- Experience in FMCG sector, ideally in the area of Food & Beverages
- Knowledge of and experience with Category Management (methodical process of defining and implementing a Purchasing Category strategy, including analysis of spend/need/cost drivers/markets, Strategic sourcing, Tender/Bid Management, Supplier selection & qualification, Contract Management, Supplier Performance evaluation, Supplier Risk management)
- Proficiency in the use of MS Office and SAP ERP
- Business of Engineering degree, or equivalent

**Mobility**

- International

**Languages :**

- Fluency in English
- Italian, German or French will be a plus

**Location :**

- Luxembourg (Headquarters)
- **Please be informed that non-EU nationals must have a work permit for the European Economic Area before applying**

**Employment Type :** Full time

You can send your application to [contact@e-bigfish.com](mailto:contact@e-bigfish.com), including your **CV and a short Cover Letter in English**. Please indicate job reference #**16-754-IN-RO3** in your Cover Letter.