



Algiers - Beijing - Buenos Aires - Casablanca - Libreville - London - Montréal - Munich - Muscat - New York - Paris - Warsaw

## Local Procurement Manager – The Netherlands

Global food ingredients market leader

16-733-IN-R03

### About the company

**Solina** group (<http://www.solina-group.eu/>) designs and develops innovative solutions based on quality food ingredients. Present in 17 European countries, Solina works with a wide variety of producers to create solutions for tomorrow's food. Innovation is part of the group's DNA; entrepreneurship is part of its culture. In support of a strong organic growth strengthened by key external acquisitions, Solina appears ambitious targets for consolidating its leading position in the food industry.

### Your mission and responsibilities

Located either in Nieuw Venneep (Amsterdam Schiphol) or Rotterdam, reporting to the Solina Netherlands Country Procurement Manager, you will take care of the local Procurement duties with the objective of a full autonomy within 3-6 months. Your overall objective will be to support the rapid growth of Solina in the Netherlands and your expected contribution will be to obtain the services and items the company needs to operate their daily activities, find the best prices for the company Raw Materials as well as getting them in a timely manner. Your future responsibilities include, but are not limited to:

- Contract a local Procurement volume of 31 M€, thereof 26.5 M€ in Raw Materials (vegetables & fruits, spices, herbs, flavours, starch & derivatives, animal sourced proteins, sugars, sweeteners & confectionery, colourings) and 4.5 M€ in packaging and other indirect products & services
- Manage the local Procurement needs, install group contracts and solve claims for 2 manufacturing sites located in Rotterdam and Nieuw Venneep for the « Wet » (sauces) and « Dry » (mixed ingredients) categories
- Source new Raw Materials, find alternative suppliers for existing Raw Materials, follow up on samples received and approval internally (with Quality and R&D)
- Follow contract execution vs demand forecast
- Execute ABC analysis on a monthly basis, identify top 10 issues (stock, availability...) and keep track of corrective measures
- Maintain data (documentation + IT systems)

### Your profile

You are a confirmed and ambitious young buyer with a minimum experience of 4 years in Procurement, you have a good knowledge of the food industry (not necessarily with raw materials), you're looking for speeding up your career with a global market leader? We are eager to engage in conversation with you if you recognize your profile hereafter:

- Minimum 4 years' Procurement experience
- Thorough Procurement understanding and practices
- Proven negotiation capabilities
- Good knowledge of the Food sector and Food markets
- Able to interact and communicate clearly
- Able to work in a team and as well as autonomously
- Well organized and analytical
- Education: at least a Bachelor level, a diploma in agricultural or food would be a plus, as would be a Master in Procurement (third educational cycle)
- Fluency in both Dutch and English is required

Please send your CV and cover letter under ref. **16-733-IN-R03** to [contact\[at\]e-bigfish.com](mailto:contact[at]e-bigfish.com)