



Algiers - Beijing - Buenos Aires - Casablanca - Libreville - London - Montréal - Munich - Muscat - New York - Paris - Warsaw

Country Procurement Manager – Belgium

Global food ingredients market leader

16-733-IN-R02

About the company

Solina group (<http://www.solina-group.eu/>) designs and develops innovative solutions based on quality food ingredients. Present in 17 European countries, Solina works with a wide variety of producers to create solutions for tomorrow's food. Innovation is part of the group's DNA; entrepreneurship is part of its culture. In support of a strong organic growth strengthened by key external acquisitions, Solina appears ambitious targets for consolidating its leading position in the food industry.

Your mission and responsibilities

Located in Belgium either in Eke-Nazareth (near Gand), Eupen (near Liege and Aix-la-Chapelle) or in between, reporting to the group's Chief Procurement Officer and the General Manager of Solina Belgium, you will have the full responsibility for procurement in Belgium, plus a group-level responsibility for the procurement of proteins and texturing agents. Your overall objective will be to support the rapid growth of Solina in Belgium, while continuously improving the performance of strategic group's raw material categories.

Your expected contribution at a country level is to build the foundations for control and optimization of the local spend. At a global level, your expected results are to set up and implement a value optimization plan for your portfolio, a plan for structural cost optimization, and a Sourcing/Category strategy for the categories in your portfolio. Your future responsibilities include, but are not limited to:

- Manage a country level Purchasing volume of 50 M€, thereof 37 M€ in raw materials, plus 13 M€ in non-BOM/indirect products & services, with 370 suppliers and 2,300+ SKUs
- Manage all relations and needs with 3 Belgian industrial sites located respectively in Eke-Nazareth, Izegem and Eupen
- Coordinate at a global level and with the 11 Solina factories the 30 M€ Category Management of proteins (dairy, eggs, animal proteins) and texturing agents (hydrocolloids, gelatins)
- Manage both strategic and operational issues (transactional buying, budget process, contract management, market intelligence, sourcing strategy, supplier relationships, value optimization, reporting)
- Manage 1 local buyer

Your profile

You have a solid experience both in Procurement and in the food / agricultural industry (but not necessarily raw materials), and you're looking for speeding up your career with a global market leader? We are eager to engage in conversation with you if you match the following profile:

- Required business language proficiency in English, Flemish and French
- Practical experience with the development of a Sourcing strategy
- Proven negotiation capabilities
- Basic competences in Finance (annual forecast), at ease with handling figures
- Field practice with transversal projects, work in a matrix organization, international projects, international exposure
- A diploma in agricultural or food would be a plus, as would be a Master in Purchasing
- Mobility in Europe and abroad (travels to the group's production facilities and suppliers)

Please send your CV and cover letter under ref. **16-733-IN-R02** to [contact\[at\]e-bigfish.com](mailto:contact[at]e-bigfish.com)